

# IVAN ALEXIS GARCIA SILVERA

Panamá, Paseo del Norte, PH Augusta, Phone: (507) 394-9412 Cel.: (507) 6930-9584

E-mail: [iags.comercial@gmail.com](mailto:iags.comercial@gmail.com)

 [linkedin.com/in/ivan-a-garcia-s](https://www.linkedin.com/in/ivan-a-garcia-s)

**Supply Chain Manager – Logistics Manager - Operations Manager - Senior Project Manager - 3PL Management - Demand planning  
- Supply planning - Process Improvement**

## SUMMARY:

Supply chain and logistics operations manager with more than 12 years of experience in different types of companies: multinational, local and 3pl's (third party logistics), performing functions such as: supply and demand planning, key account management in 3PLs, supervision of warehouse operations and local distribution, inventory management. I obtained important results in service and reduction in delivery times from 45 to 12 days executing the collaborative forecast project and change of the logistics model, achieving a high level of synergy and commitment in the team members. High knowledge in statistical analysis and process management, solving problems through structures where I find opportunities for improvement in operational and service indicators. I have a high adaptation to change creating new strategic paths to achieve goals. I am looking for a company focused on results where I can lead both operational and strategic work teams.

## WORK EXPERIENCE:

### 1. 3M PANAMÁ

2015 - 2021

#### **LATAM Supply Planning Manager 2020 – 2021** (4 employees in charge)

Responsible for supervising the order management and inventory planning processes for the regions of Mexico, Central America and the Caribbean, and South America.

- Led multicultural teams contributing ideas and experiences of good practices achieving important improvements in planning and inventory purchases.
- Executed the implementation of a new tier management process where I improved the service level (OTIF: 88 to 92%), optimized the inventory level in the region from (\$ 40 million to \$ 32 million), and ensured a low level of backorders (<5%).
- I reduced around \$ 300k in inventory in a period of 3 months through the implementation of a six sigma inventory sharing project between subsidiaries in Latin America.

#### **Supply Chain Manager C&C 2015 – 2020** (5 employees in charge)

Responsible for leading the processes of demand planning, forecasting, S&OP, order management and inventory planning in the Central American and Caribbean region for one of the company's business groups. I supervised the import process, warehouse and local distribution of the 3M Panama subsidiary, a process executed by a 3PL.

- Worked on six sigma projects for service improvement and inventory optimization in the region, ensuring continuous and efficient execution of the entire supply chain.
- I reduced delivery times from 90 to 15 days and increased inventory turns (4 -> 6 turns) through an inventory centralization project for part of the portfolio in the logistics hub in Panama Pacific.
- I reduced delivery times from 60 to 12 days, improved OTIF 88% -> 93% and forecast assertiveness 35% to 65% by implementing a collaborative forecast project with the main distributors and changing the logistics model to direct shipments (dropshipment).
- I improved the service level, deliveries on time (93% -> 100%) in the local distribution process through a project of picking by routes in the warehouse, a project managed in conjunction with the 3PL.

### 2. YOBEL SCM Logistics (3PL)

2014 - 2015

#### **Supply Chain Manager** (3 employees in charge)

Responsible for supervising the logistics operations of receipt, storage and dispatch; I managed the operating budget and the key account management process for one of the main customers in the company.

- Led the implementation project of the regional hub of one of the main accounts, working together with an administrative and operational team where we executed different activities such as: infrastructure adaptation, location design, reception and dispatch areas, acquisition of equipment and supplies (forklifts, pallets, etc.), installation of security systems and administration in general.

### 3. JCAIN & CO (3PL) (Zona libre de Colón)

2011 - 2014

#### **Logistics Manager** (9 employees in charge)

Responsible for leading the logistics operations of import, export, nationalization and customer service for different multinational accounts, working together with an administrative team, efficiently complying with complete and in time customs procedures in the Colon free zone. I supervised the operation of transport and local distribution of products, implementing projects to improve profitability of the business and ensuring efficiency in the fulfillment of deliveries to the end customers.

- I achieved a 30% increase in transportation business profits through a zoning project and analysis of truck volume capacity.
- Ensured compliance with OTIF management indicators (99%), inventory reconciliation (99.5%), receipt and dispatch times (24 hrs), through various measurement projects and operational improvements in conjunction with the warehouse team.

### 4. GRUPO REY

2010 - 2011

#### **Logistics Specialist:**

Responsible for the management of improvement projects in the purchasing and supply areas at the local distribution center.

- Prepared reports of various indicators (inventory duration, fill rate) that served as the basis for the execution of subsequent projects.
- I reduced the percentage of expired and disposal product by 80% and the inventory days in the warehouse (68 to 35 days) by implementing the project of the local and international purchasing system for centralized suppliers.

### 5. EMPRESAS HOPSA

2008 - 2010

#### **Process Analyst:**

Responsible for executing the writing, research, analysis and improvement of processes in the company.

- Implemented an internal web portal to search for written procedures, both administrative and operational, which served as a guide for the execution of day-to-day tasks.
- Reduced by 25% the number of customer complaints for non-conforming products by implementing a quality control system in the security door factory.

## EDUCATION

- **University of Louisville:** Master in Engineering Management (2010 - 2011)
- **Universidad Tecnológica de Panamá:** Bachelor in Industrial Engineering (2003 - 2008)
- **Colegio San Agustín:** Science bachelor degree (1990 - 2002)

## LANGUAGES:

- Native Spanish and advance English 85% (comprehension, writing and speaking)

## OTHERS:

- Green Belt certification in Six Sigma methodology (3M).
- Knowledge and advanced use of Microsoft Office (Excel, Word, PowerPoint, Visio)
- WMS and ERP systems: Red Prairie, High Jump, AS400.